

# **LEFTFIELD ONLINE SPONSORSHIP DECK**

# INTRODUCING LEFTFIELD ONLINE

# What is LeftField Online?

LeftField Online is the digital content brand for all digital content produced and shared by LeftField Media shows. It's a new online experience with year-round online content for fans and lovers of all things geeky.

# What are LeftField Online Events?

LeftField Online will be launching new themed content on a monthly basis. Each month will have its own theme. Monthly events may include panels, celebrity guests, giveaways, community events, creator demos and highlights, merchandise, and more. We will celebrate the theme all month long. Different themes will have different treatments.

# Why should I participate in LeftField Online Events?

LeftField Online gives you access to our audience in both our Portland, OR and Washington DC markets and allows you to drive traffic to your website through various channels, including branding, social posts, video ads, community event, celebrity interactions, and more!

### How do vendors participate in LeftField Online content?

We offer a list of tiered sponsorship packages that give vendors access to the LeftField Online monthly events. These packages offer various opportunities to reach the audience and engage with them through several different digital and in-person touch points.

If those packages don't fit with your current marketing strategy, our sales and marketing teams are happy to meet with you and brainstorm new and unique ideas to activate your brand within our digital content.

## Want more information?

Please contact your sales representative for more information about LeftField Online.

### Nalani Whatley

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# SHOW STATS

Combined Average Monthly Website Traffic: 46,287 users

Facebook Followers: 129,000

Instagram Followers: 31,900

Twitter Followers: 23,900

Awesome Con Demographics:

Under 24 - 10.5% 25 to 34 - 35% 35 to 44 - 30% 45 to 54 - 17% 55+ - 7.5%

Male - 47% | Female - 49% | Non-Binary - 1.5%

Rose City Comic Con Demographics: Under 24 - 12.5% 25 to 34 - 29.5%

**25 to 34 - 29.5% 35 to 44 - 30.5%** 45 to 54 - 18.5% 55+ - 9%

Male - 41% | Female 52% | Non-Binary 3%



# CASE STUDY: AWESOME CON ONLINE

# What is Awesome Con Online?

Awesome Con Online was a virtual event that took place May 1-3, 2020 across multiple digital platforms. 27 hours of panels were broadcasted via Facebook Live, along with two celebrity Q&A sessions featuring actors Zachary Levi and Ross Marquand, a virtual show floor supporting vendors and artists, 3 movie watchalongs, virtual trivia and karaoke, a cosplay contest hosted by Mikel Mosley, a virtual 5k fun run, and a build-your-own t-shirt merchandise store.

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# Why Awesome Con Online?

Awesome Con Online took place across the original dates scheduled for Awesome Con 2020. Awesome Con Online allowed us to support our vendors and artists and give our fans and community a way to come together as a community and celebrate some of their favorite features from Awesome Con. After gathering research from post-event surveys and 1:1 conversations, fans and exhibitors both were satisfied by the virtual event and communicated a want for more virtual content and engagement.

# SEPTEMBER: EPIC QUEST



Drive fans and participants from the Rose City Comic Con and Awesome Con Epic Quests to your website and engagement with them in a meaningful and memorable way.

# TIMELINE

- Sponsorship assets due 9/2/20
- Event runs 9/11/20-9/13/20
- Panels and the virtual Show Floor will take place within the Rose City Epic Quest only and will run across all 3 days.

# SAMPLE PANEL TOPICS

- D&D Oneshot Special Live Gaming Event
- Worldbuilding in your RPG for inclusivity and diversity
- Embark on an Epic Quest with NASA to space
- A celebration of Critters: Critical Role fans unite!

# **COMMUNITY EVENT**

- Think "Scavenger Hunt." Now think bigger... much bigger. Epic
   Quest is a 3-day long team-based competition to determine who among you are the Epic
   Questmasters! The competition is app-based and will be held
   September 11-13, 2020. The top 3 fastest teams will win incredible prizes, along with 5 randomly selected runners-up!
- Meanwhile, as the questing goes on, fans can enjoy a weekend full of virtual panels, celebrity guest Q&A sessions and 1:1 opportunities, and a virtual Show Floor including an Artist Alley.

# SEPTEMBER: EPIC QUEST SPONSORSHIP OPPORTUNITIES

# EXCLUSIVE POWERED BY SPONSOR - \$6,000

This is an exclusive opportunity to be the "Powered By" sponsor in the month of September.

### Sponsorship includes:

- Logo inclusion on the LF Online branding everywhere it is used in promotion for the month
- Digital Rotating Website Ads -Homepage & Interior pages
- (3) dedicated social posts
- (2) newsletter ads
- Logo placement on template overlay for minimum of 2 streaming panels
- Video commercial played during a minimum of 2 streamed panels
- Scrolling text ad played 3 times during a minimum of (2) 60 minute streamed panels
- Logo placement on 60 second streaming countdown for minimum of 2 panels
- Opportunity to distribute a cultural artifact to fans
- Option to sell an exclusive throughout the month
- Giveaway opportunity
- Listing on Virtual Show Floor



- Digital Ad on Scavify App used for team task management throughout the weekend
- (5) Social posts during Epic Quest weekend on Facebook and Instagram
- Up to 8 sponsored tasks within Epic Quest challenge list
- Option to contribute to the Grand Prize

# SEPTEMBER: EPIC QUEST SPONSORSHIP OPPORTUNITIES

# PREMIUM PACKAGE - \$4,000

### Sponsorship includes:

- Digital Rotating Website Ad -Homepage
- Digital Rotating Website Ad Interior
  pages
- (3) dedicated social posts
- (2) newsletter ads
- Video commercial to be played during a minimum of 2 streamed panels through the month
- Opportunity to distribute a cultural artifact to fans
- Option to sell an exclusive throughout the month
- Giveaway opportunity
- Digital Ad on Scavify App used for team task management throughout the weekend
- Listing on Virtual Show Floor
- (3) Social posts during Epic Quest weekend on Facebook and Instagram
- Up to 2 sponsored tasks within Epic Quest challenge list (see below)





# PRO PACKAGE - \$2,500

### Sponsorship includes:

- Digital Rotating Website Ad -Homepage
- Digital Rotating Website Ad -Interior pages
- (2) dedicated social posts
- (1) newsletter ads
- Video commercial played during a minimum of 2 streamed panels through the month
- Giveaway opportunity
- Listing on Virtual Show Floor
- (2) Social posts during Epic Quest weekend on Facebook and Instagram
- Up to 4 sponsored tasks within Epic Quest challenge list (see below)



# SEPTEMBER: EPIC QUEST SPONSORSHIP OPPORTUNITIES

# **BASIC PACKAGE - \$1,500**

### Sponsorship includes:

- Digital Rotating Website Ad Homepage
- Digital Rotating Website Ad Interior pages
- (1) dedicated social posts
- (1) newsletter ads
- Listing on Virtual Show Floor
- Social post during Epic Quest weekend on Facebook and Instagram
- Up to 2 sponsored tasks within Epic Quest challenge list (see below)

# ENTRY PACKAGE - \$1,000\*

### Sponsorship includes:

- Listing on Virtual Show Floor
- Social post during Epic Quest weekend on Facebook and Instagram

\*Exhibitors who have transferred their booth to a future live event receive 50% off on this package.





# LEFTFIELD ONLINE EPIC QUEST SAMPLE TASKS

# WEBSITE

### **Take Our Poll**

Visit our website and vote for our new t-shirt design.

### **Take Our Survey**

Visit our website and fill out our brief survey.

### Sign Up for Our Newsletter

Sign up for our newsletter and get a 20% off coupon code (Get 10 bonus points if you use the coupon code during the weekend of the Epic Quest!)

### What Did You Learn?

Visit our website and read the "About Us" section. Share the three coolest things you learned about our company. Don't forget to tag us!

Visit our website and check out the "Featured Items" section. Share the three coolest items you can't live without. Don't forget to tag us!

# SOCIAL MEDIA

### **Share This Post**

Visit our pinned post on [Facebook/Instagram/Twitter], share it on your wall/in your story.

### Share and Tag (5) Five Friends

Visit our pinned post on [Facebook/Instagram/Twitter], share it, and tag (5) friends.

### Post a Photo

Post a photo of yourself with your favorite [BRAND NAME] product/art that you own. Don't own it yet? Post a WANTED photo with a picture of the product/art from our website. Don't forget to tag us!

### Post a Video

Post a video of you playing our video/board/card game! Don't own it? Post a WANTED photo with a picture of the product/art from our website. Don't forget to tag us!

### **General "Show Us"**

Show us all the unique ways you use our products. Don't forget to tag us!









# LEFTFIELD ONLINE EPIC QUEST SAMPLE TASKS

# **DISCOUNT OFFER**

### **Use Our Coupon Code**

Use the coupon code **LFOEQ20** on any purchase over \$20 during the weekend of the LFO Epic Quest!

**Pre Order Our Upcoming Product** Visit our website to pre order our upcoming release.

### Support Our Kickstarter, Patreon, etc.

Contribute to our crowdfunding effort and help us make something amazing!

# CREATIVE

### Design a Logo

Get creative and design a cool new logo for [BRAND NAME] and we'll share your submissions on our social media!

### **Create a Slogan**

Get creative and design a catchy new slogan for [BRAND NAME] and we'll share your submissions on our social media!

# PRIZES

Mini-Prize Provide a small prize to all participants who complete a task.

### **Grand Prize**

Provide a large prize to the winning team which will be advertised throughout the event

# CUSTOM

### Create a physical challenge.

Create a physical challenge relative to your brand - make something or do something physical!

### Your Ideas Welcome!

Got a great sponsorship idea? We want to know about it!







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